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ARTICLE 12- ROYALTIES



KEY LEARNING OBJECTIVES OF THE PRESENTATION



How to determine Taxability of Royalty?

Understanding Meaning of Royalty?

Right of the Source State to tax Royalty?

Right of the State of Residence to tax Royalties

Tax implications if Royalty is accrued, but not paid?

How does existence of Permanent Establishment ("PE") impact taxation of Royalty?



What if the Royalty paid is more than Arm's length?

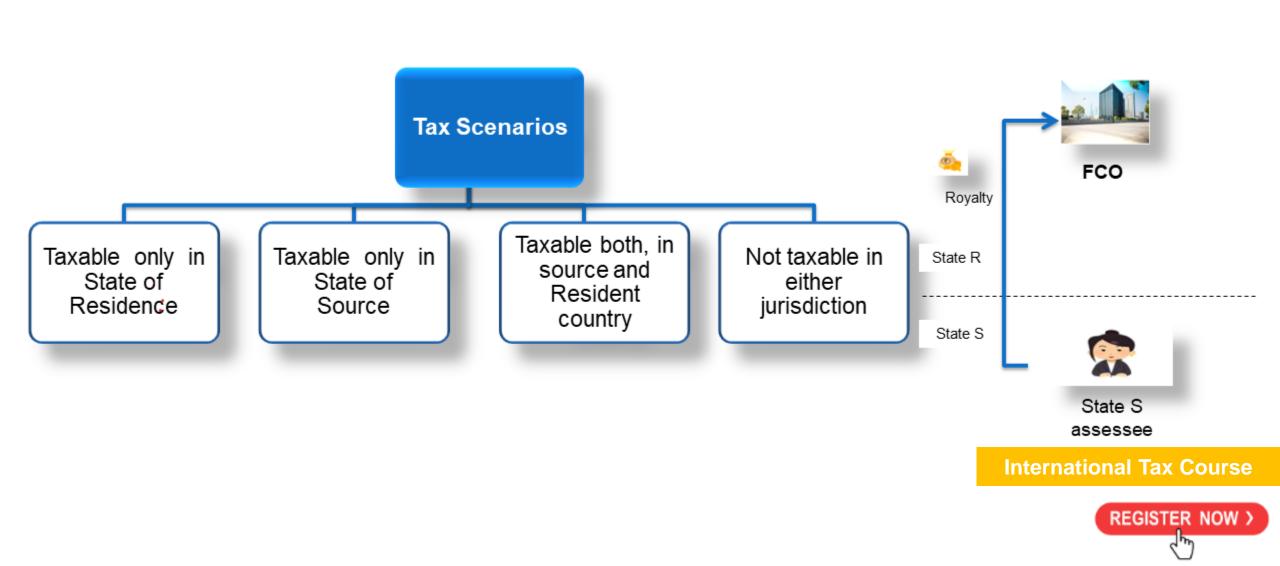


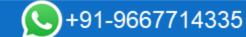




WHICH COUNTRY HAS THE RIGHT TO TAX ROYALTY INCOME?

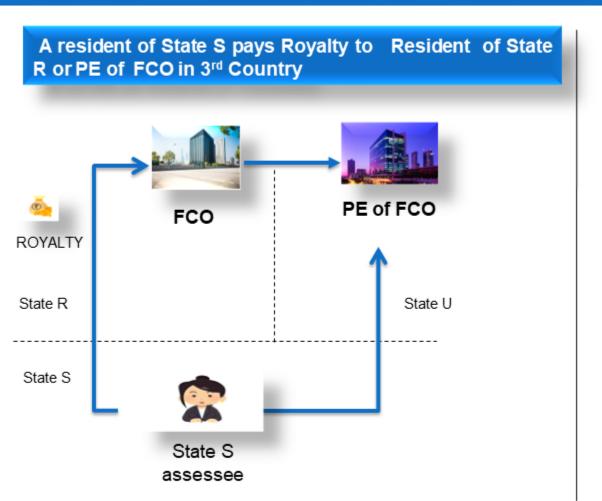


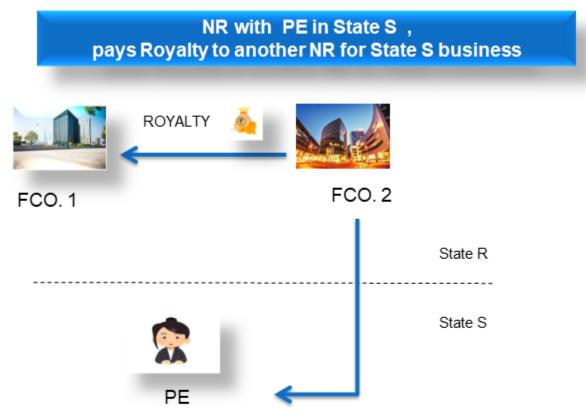




ROYALTY- SCENARIO OF TAXABILITY







Residential Status needs to be ascertained as per **Article 4** of the relevant Treaty











ARTICLE 12 (1) - RIGHT OF THE STATE OF RESIDENCE TO TAX ROYALTY









ARTICLE 12(1) - RIGHT OF THE STATE OF RESIDENCE TO TAX ROYALTY

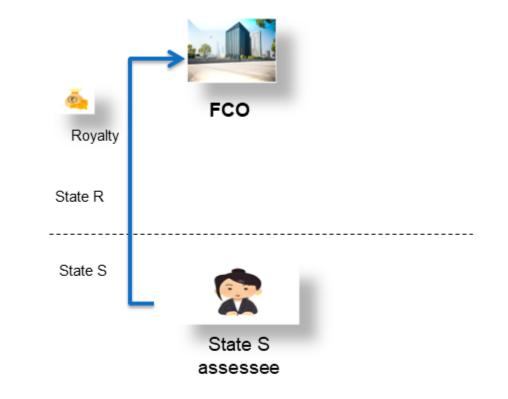


Royalties arising in a Contracting State

and **beneficially owned** by

a resident of the other Contracting State

shall be taxable only in that other State









CASES OF ROYALTY ARISING WITHIN ARTICLE 12(1)



APPLIES

Royalties should arise in a **Contracting State**

Royalties arising in a Third State

NOT APPLIES

Royalties arising in a Contracting State which are attributable to a permanent establishment which an enterprise of that State has in the other Contracting State.

International Tax Course

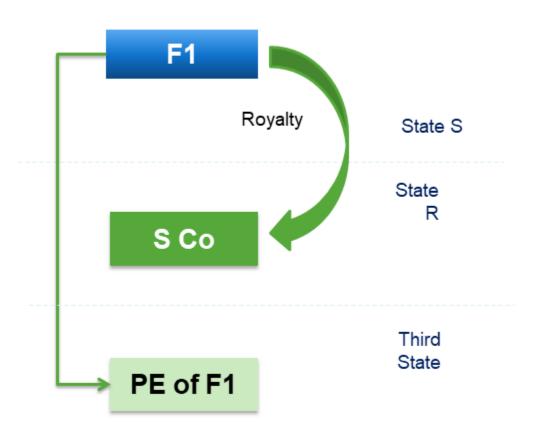
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PE SITUATION - ROYALTY ATTRIBUTABLE TO THIRD STATE PE







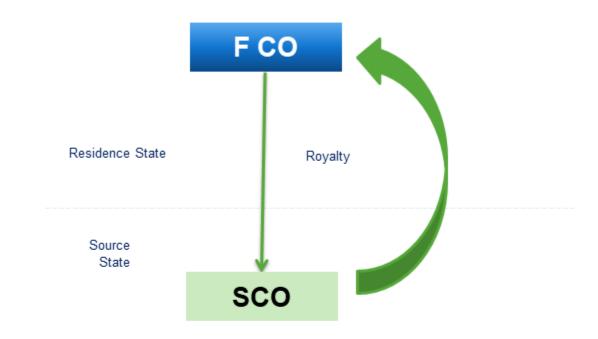




BENEFICIAL OWNER - CONCEPT AND ISSUES



- The term "beneficial owner" is not used in a <u>narrow technical</u> <u>sense</u>
- An agent , nominee or a conduit of beneficial owner shall not be entitled to Treaty benefits
- If <u>recipient is not taxed</u>, there is no Double Taxation and Source State should not give up its right to tax
- What if <u>beneficial owner is a resident of State R</u>?







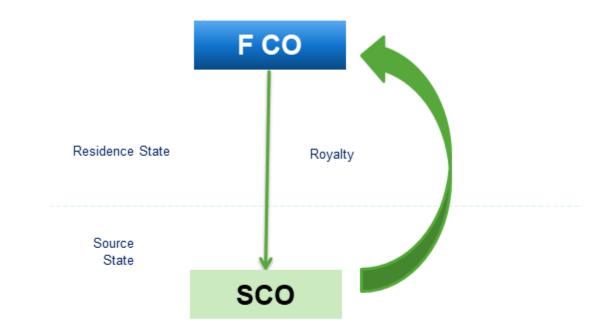




OPEN ASPECTS OF ARTICLE 12(1)



- Deduction subject to taxability in State R?
- Preferential tax treatment to FCO on taxation of royalty and FCO does not declare its profits in the form of dividend – BEPS example ?













ARTICLE 12 (2) – MEANING OF ROYALTIES









MEANING OF ROYALTY



The term "royalties" as used in this Article means

payments of any kind

received as a **consideration** for the **use of**, **or the right to use**, any

copyright of literary, artistic or scientific work including cinematograph films,

any patent, trade mark, design

or model, plan, secret formula or process, or

for information concerning industrial, commercial or scientific experience.









MEANING OF ROYALTIES - INCLUSIONS



CONSIDERATION RECEIVED FOR USE / RIGHT TO USE OF

Copyright of:

- Literary Work
- Artistic Work
- Scientific Work

- Cinematograph films,
- Patent,
- Trademark,
- Design

- Model,
- Plan
- Secret formula
- Process

Information concerning:

- Industrial,
- Commercial
- Scientific experience.









SOME ISSUES IN ARTICLE 12 PAYMENTS – WHETHER ROYALTIES ? 🦝 Sorting Tax



The rights may or may not be required to be registered in a public register

NA on payment to person who does not own right / right to use property

Payment for "transfer of all rights" not covered under Article 12

Software Payments – Limited period / Geography rights – Specific Facts and National law

Consideration for exclusive right to use information?

Payment for use or right to use industrial/scientific or commercial equipment - DELETED

Transponder Lease Agreement









SOME ISSUES IN ARTICLE 12 PAYMENTS – WHETHER ROYALTIES ? 🦝 Sorting Tax



Use of Radio Frequency Spectrum

Telecom Network Operator to another Operator - Roaming Agreement

PAYMENTS

Rent for cinematography films

Exclusive distribution right in a territory

Payment for development of a design, Model or plan

For use of know-how, the grantor does not need to play part











ARTICLE 12 (3) - ROYALTIES AND PERMANENT ESTABLISHMENT









ARTICLE 12(3) - PE OR FIXED BASE & ROYALTIES TAXATION



The provisions of Paragraph 1

shall not apply

if the <u>beneficial owner</u> of the royalties, being a resident of a Contracting State,

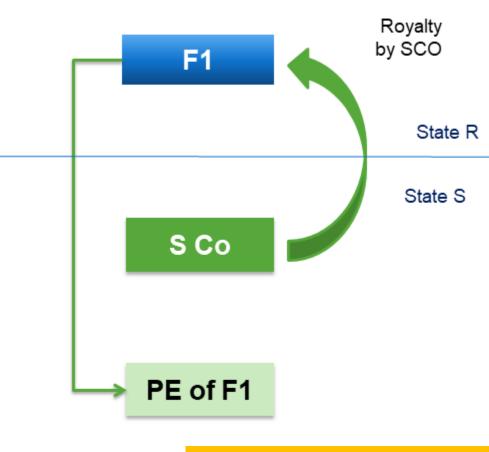
<u>carries</u> <u>on</u> <u>business</u> in the other Contracting State in which the royalties arise through a <u>permanent establishment</u> situated therein

<u>and</u>

the right or property in respect of which the royalties are paid_is

effectively connected with such permanent establishment.

In such case the provisions of Article 7 shall apply.

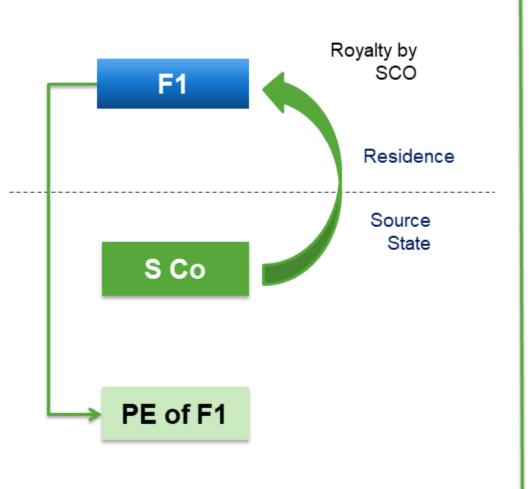






PE SITUATION - ROYALTIES BORNE BY PE





Fact:-

- Royalty paid by S CO to F1, which is effectively connected to PE of F1 in India: -
 - PE has exclusive right to patent shown as an Asset in PE books
- Royalty taxable as Business Profits after deduction of all expenses





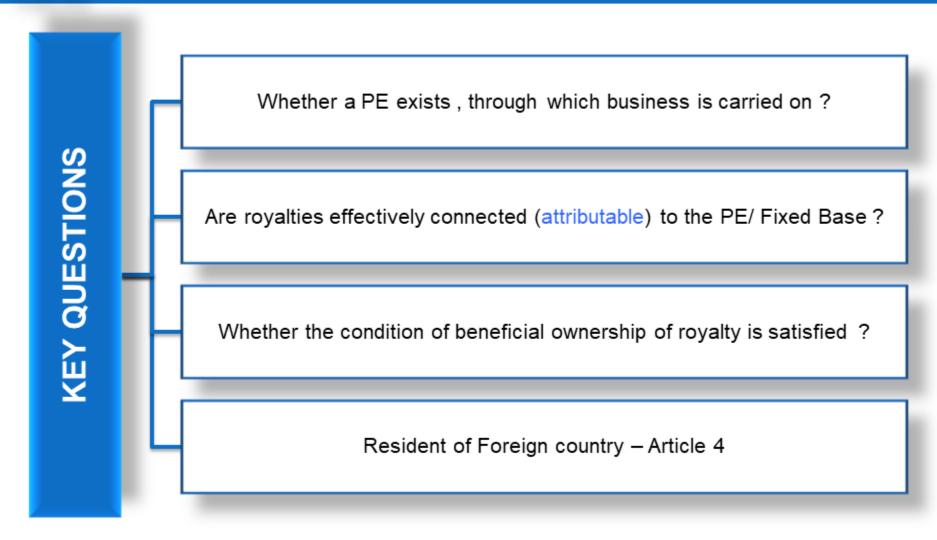




KEY QUESTIONS TO UNDERSTAND APPLICATION OF ARTICLE

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12(3)



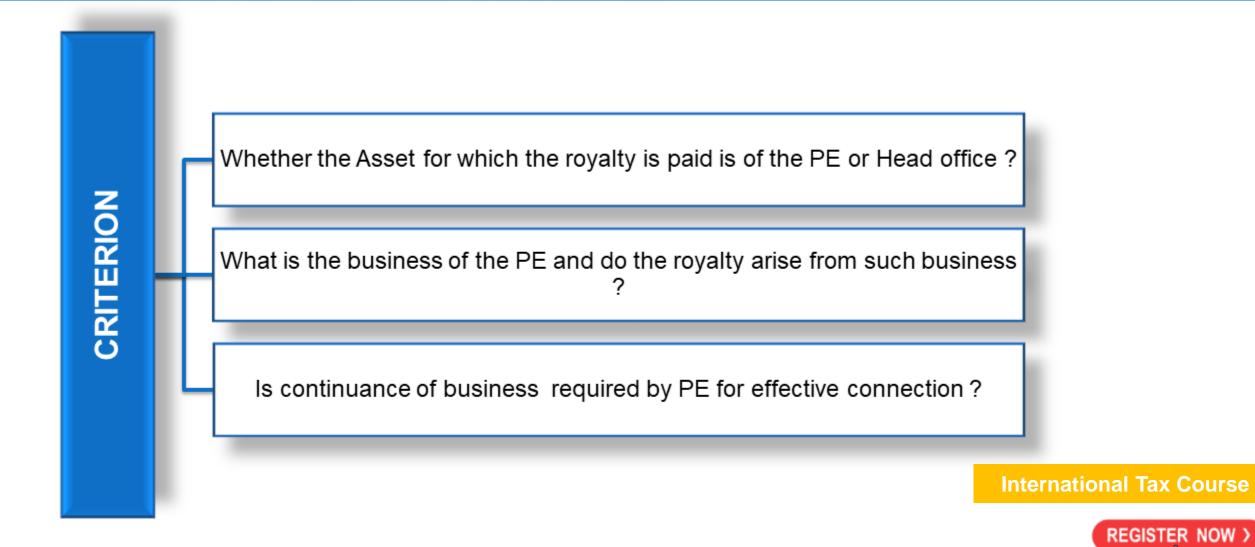






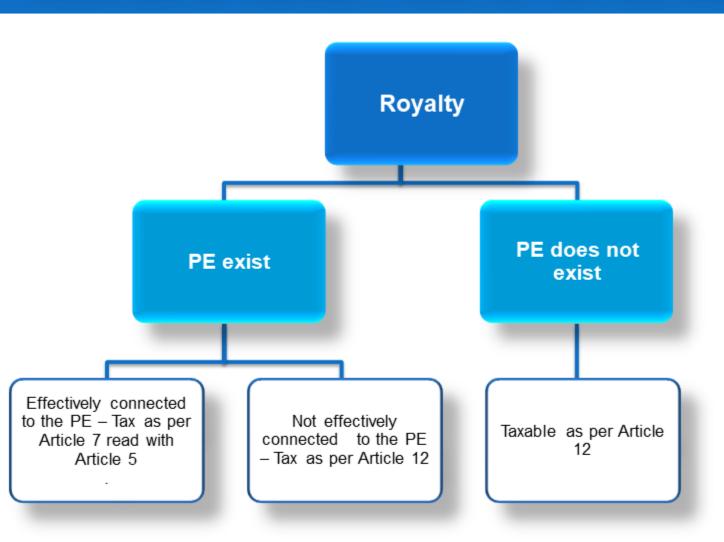
MEANING OF EFFECTIVELY CONNECTED





TAXATION OF ROYALTY AND PE - EFFECTIVE CONNECTION ?













ARTICLE 12 (4) - SPECIAL RELATIONSHIP







SPECIAL RELATIONSHIP



Where, by reason of a special relationship

between the payer and the beneficial owner or

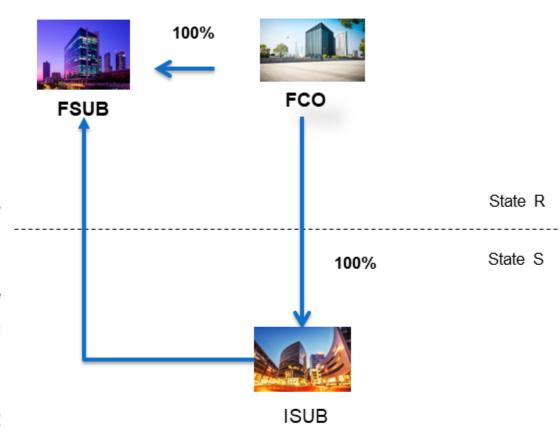
between both of them and some other person,

the amount of the royalties, having regard to the use, right or information for which they are paid,

<u>exceeds</u> the amount which would have been <u>agreed</u> upon by the payer and the beneficial owner in the <u>absence</u> of such relationship,

the provisions of this Article shall apply only to the lastmentioned amount.

In such case, the <u>excess</u> part of the payments shall remain taxable according to <u>the laws of each Contracting State</u>, due regard being had to the other provisions of this Convention.







- With over 20 years of experience, Arinjay has helped Clients on International Tax, M&A Tax and Direct tax matters impacting their business in India and UAE. He has worked on International tax with over 750 transaction of Inbound Investment, Outbound Investments, Due diligence, Family Structuring and Succession planning across sectors;
- Arinjay has worked with over 500 UAE companies on UAE Economic Substance Regulations advisory services, and UAE Corporate Tax (proposed to be introduced from June 1, 2023);
- Delivered Live Seminar and Webinar on Economic Substance Regulations and UAE Corporate Tax
- Author of various books in International Tax and Direct Tax;
- Trained more than 2000 CA's in Live international tax course (With two of the largest global tax firms) and over 5000 students in International Tax
- Created India's first e learning course on International tax for professionals in 2016 with students from over 30 countries.
- Editor International Tax at Taxmann Publications, New Delhi Handled the Journal on International Tax with Taxmann Publications, India's oldest Publishing house on tax and corporate law publications.
- Faculty at the International tax Course of ICAI during the year 2009 & 10



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